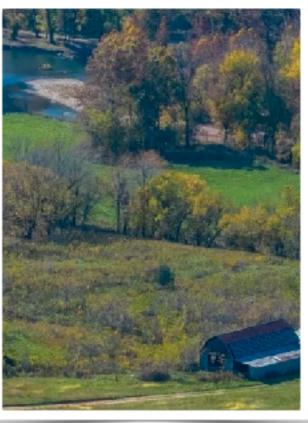
# **KORB's Agri-Tourism Resort**





# AGRICULTURE





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### **NON DISCLOSURE**

### **Disclaimer:**

All data provided by KORB, LLC is for informational purposes only. Investors are encouraged to thoroughly review and independently verify the contents to their satisfaction before making any investment decisions, ensuring that the data provided accurately represents the property's activity.

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# KORB's Agri-Tourism Resort

KORB's Agricultural Resort is a unique agri-tourism destination located near Bennett Springs State Park in Missouri. Nestled along the picturesque Niangua River, our resort offers a blend of rustic charm, natural beauty, and recreational activities. From weddings to music & artisan festivals, horseback riding to wine tasting, our diverse offerings cater to a wide range of visitors seeking an authentic farm experience. With Bennett Springs State Park attracting 1,324,725 visitors in 2022, representing just a fraction of those who flock to float on the river, our resort is primed to satisfy the demand for elevated accommodations and unforgettable experiences along the Niangua River.

The project commences with the installation of essential infrastructure. Our resort features stunning landscapes, gorgeous wedding venue, complete with highland cattle, gardens, vineyard, flower gardens, biking path, riverside restaurant, bar trailer, glamping tents, and scenic picnic areas. Capitalizing on our prime Niangua River location, we attract river floaters, offering convenient dining options and shuttle services to Bennett Springs Access parking. Collaborating with our Kansas City network, we're excited to host three summer music and artisan festivals, enhancing guest experiences and spotlighting local talent and artisans.



Once our initial concept has been proven successful, we elevate our offerings by creating a larger wedding venue atop the hill, overlooking the breathtaking countryside. Furthermore, nestled along the hillside, we aim to establish an artisan village, serving as a hub for traditional craftsmanship and skill development. Artisans ranging from bakers and cobblers to haberdashers, fiber artists, metalworkers, and wood craftsmen will find a nurturing environment to practice and pass on their time-honored techniques. Integrating modern technology where beneficial, our focus remains steadfast on preserving the authenticity and artistry of these trades. This visionary project will transform our resort into a destination unlike any other in America, offering visitors a glimpse into the past while embracing the potential of the future.



# Concept Images

### WEDDING VENUE

3 Weddings per Weekend 55% Occupancy= 70 Weddings \$ Venue Rental + \$ Bar 55% Expenses

Total Revenue: \$794,000 Total Expense: \$436,000 **Net Operating Income: \$358,000** 

### RESTAURANT

\$30 Average Ticket Price1,500,000 Niangua Tourists Annually1% of tourists eat at KORB67% Expenses

Total Sales: \$450,000 Total Expense: \$300,000 **Net Operating Income: \$150,000** 

### **FLOAT TAKE-OUT**

Market Rate Price \$5 per Take-out 1,500,000 Niangua Tourists Annually 1% of tourists take-out at KORB No Expense

Net Operating Income: \$75,000

### **FINISHED BEEF**

25 Whole Beef \$5.50/lb 63% Expenses

Total Revenue: \$110,000 Total Expense: \$70,000 **Net Operating Income: \$40,000** 

### **GLAMPING**

30 Glamping Tents
\$150 per night
7300 Total Nights
25% Occupancy
37% Expenses

Gross Profit: \$330,00 Total Expense: \$125,000 **Net Operating Income: \$206,000** 



### CONCERTS

Event NOI: \$50,000 **3 Events: \$150,000** 

# TOTAL RESORT REVENUE

Total Revenue: \$1,759,000 Total Expense: \$931,000

Net Operating Income: \$828,000

	Monthly	Annually	
Sales	\$75,000 \$450,00		
COGS	\$22,500	\$135,000	
Gross Margin	\$52,500	\$315,000	
Utilities	\$375	\$2,250	
Insurance	\$450	\$4,050	
Marketing	\$1,500	\$10,500	
Dry Goods	\$3,750	\$22,500	
Office Supplies	\$375	\$2,250	
Repairs/Main	\$3,750	\$22,500	
Internet	\$150	\$1,800	
Music/Entertain	\$2,250	\$13,500	
Payroll	\$4,320	\$25,920	
Payroll Taxes	\$1,080	\$6,480	
Account/Legal	\$500 \$7,000		
Subtotal Expenses	\$18,500 \$121,250		
Loan Payment	\$1,062 \$10,620		
Total Op Expense	\$19,562 \$131,870		
Gross Profit	\$32,938 \$183,130		
Sales Tax	\$5,700	\$34,200	
NOI	\$27,238 \$148,930		

		Monthly	Annually
	Sales	\$75,000	\$450,000
	COGS	\$13,500	\$81,000
	Gross Margin	\$52,500	\$369,000
	Utilities	\$375	\$2,250
inancials	Insurance	\$450	\$5,400
	Dry Goods	\$5,250	\$31,500
	Repairs/Main	\$3,750	\$22,500
	Payroll	\$4,320	\$25,920
	Payroll Taxes	\$1,080	\$6,480
	Account/Legal	\$500	\$7,000
	Subtotal Expenses	\$15,725	\$101,050
	Loan Payment	\$1,062	\$10,620
	Total Op Expense	\$16,787	\$111,670
Bar			
	Gross Profit	\$35,713	\$257,330
	Sales Tax	\$5,753	\$34,515
	NOI	\$29,961	\$222,815

	Iowa Venue 2023	Projections 2025	
Rental Fee Avg	\$6,472	\$6,333	
Occupancy	44%	45%	
# of Weddings	68	70	
Rental Income	\$440,114	\$444,600	
Bar Income	\$337,316	\$342,033	
Other Income	\$5,550	\$5,628	
Total Revenue	\$782,980	\$793,929	
COGS	\$76,893	\$77,968	
Bar Labor	\$35,323	\$35,817	
Payroll	\$130,696	\$132,524	
Marketing	\$8,238	\$8,353	
Insurance/License	\$11,372	\$11,531	
Cleaning	\$34,287	\$34,766	
Live Music Artist	\$4,890	\$4,958	
Snow/Lawn Care	\$15,282	\$15,496	
Tech/Subscript	\$5,624	\$5,703	
Office/Equipment	\$10,053	\$10,194	
Maintenance	\$7,214	\$7,315	
Supplies	\$25,999	\$26,363	
Utilities	\$21,856	\$22,162	
Sales Tax/Tips/Fees	\$40,360	\$40,924	
Laundry	\$1,680	\$1,703	
Bank Charges	\$256	\$260	
Total Expenses	\$430,023	\$430,023 \$436,036	
NOI	\$352,957	\$357,892	

### **OVERVIEW**

3 WEDDINGS/WEEK FOR 26 WEEKS 45% OCC= 70 WEDDINGS VENUE RENTAL + \$ BAR 55% EXPENSES

TOTAL REVENUE: \$794,000 TOTAL EXPENSE: \$436,000 NET OPERATING INCOME: \$358,000

### PRICING

PEAK SEASON (MAY-OCTOBER) FRIDAY: \$6,500, W/ THURS 10AM-5PM Saturday: \$7,500, 8AM-12AM Sunday: \$5000, 8AM-12AM

OFF SEASON (APRIL & NOVEMBER) FRIDAY: \$5,500, W/ THURS 10AM-5PM Saturday: \$6,500, 8AM-12AM Sunday: \$5000, 8AM-12AM

WINTER (DECEMBER-MARCH) FRIDAY: \$4,500, W/ THURS 10AM-5PM SATURDAY: \$5,500, W/ FRI 10AM-5PM SUNDAY: \$5000, 8AM-12AM

### **WHAT'S INCLUDED**

**SPACE FOR 300 GUESTS** PROPERTY USE FROM 8:00AM-12:00AM WOOD RECTANGLE TABLES (SEAT 8) **BLACK CROSS BACK CHAIRS 2 PRIVATE WINGS/ PREPARATION SUITES ENSUITE BATHROOMS** INDOOR & OUTDOOR CEREMONY LOCATIONS **OUTDOOR COVERED PATIO WITH SEATING OUTDOOR COURTYARD AREA WITH FIRE PITS PUTTING GREEN & GAMES** TABLE RUNNERS (BLACK OR WHITE) **3 BACKDROP OPTIONS FOR CEREMONY BAR SERVICES CATERING PREP KITCHEN USE OF SOUND SYSTEM SETUP & TEAR DOWN ON DAY OF EVENT** WEEKDAY REHEARSAL POST-EVENT CLEANING SERVICES **TEMPERATURE CONTROLLED SPACE INDOORS** SPECIAL RATES AT SAND SPRINGS RESORT SHUTTLE SERVICE AVAILABLE

7 4

	25% Occupancy	50% Occupany	
Gross Rentals	\$1,095,000.00	\$1,095,000.00	
Vacancy	-\$821,250.00	-\$547,500.00	
Store	\$60,833.33	\$60,833.33	
Laundry	\$1,825.00	\$1,825.00	
Total Income	\$336,408.33	\$610,158.33	
COGS	\$4,854.50	\$4,854.50	
Gross Profit	Profit \$331,553.83 \$605,303.8		
Account/Legal	\$895.20	\$1,634.32	
General/Admin	\$2,254.57	\$4,116.07	
Payroll	\$25,761.73	\$47,032.11	
Repair/Maintain	\$4,475.98	\$8,171.60	
Insurance	\$2,022.48	\$3,692.35	
Taxes	\$1,491.99	\$2,723.87	
Utilities	\$22,413.04	\$40,918.54	
CC Fees	\$5,603.26	\$10,229.63	
Supplies	\$5,139.08	\$9,382.21	
Advertising	\$895.20	\$1,634.32	
Other	\$22,413.04	\$40,918.54	
PM Fee	\$14,919.92	\$27,238.67	
Cap Ex	\$16,577.69	\$30,265.19	
Expense Total	\$124,863.18	24,863.18 \$227,957.42	
NOI	\$206,690.65	\$377,346	

	Cattle	25 Head	50 Head
	Market Steer Sales	\$113,231	\$226,463
$\sim$	Less Death Loss	\$2,265	\$4,529
	Total Income	\$110,967	\$221,933
	Purchased Steer Calf	\$47,678	\$95,355
inancial	Purchased Feed	\$12,342	\$24,684
<b>T</b>	Labor	\$885	\$1,770
	Vet/Drugs/Supplies	\$294	\$588
	Marketing	\$2,774	\$5,548
	Machinery & Feed Prep	\$1,685	\$3,370
4	Utilities	\$150	\$300
	Facility & Equipt Repair	\$275	\$550
	Professional Fees	\$25	\$50
	Miscellaneous	\$25	\$50
	Operating Interest	\$2,935	\$5,870
	Total Operating Cost	\$69,068	\$138,136
J			
	Depreciation	\$113	\$225
	Interest	\$150	\$300
inished	Insurance	\$328	\$656
	Total Ownership Cost	\$591	\$1,181
	Expense Cost	\$69,658	\$139,317
	NOI	\$41,308	\$82,616

# Phase One Investment Options

200 Acres in Missouri \$1,500,000 2 Mile Double Lane Drive \$150,000 Commercial Volume Septic \$150,000 Commercial Volume Well \$40,000 Bath House for Patrons \$70,000 Glamping Tents & Bath \$740,000\* Wedding Venue \$1,000,000\* Amphitheater \$50,000\* Bar Trailer \$75,000 Restaurant \$75,000 5 Acre Vineyard \$100,000\* Cattle & Infrastructure \$100,000 Machinery \$200,000\* Cash Flow & Finance \$750,000 **Total Infrastructure Cost: \$5,000,000** 

Net Operating Income: \$828,000 Loan Finance Payment: \$458,334 Investor: \$500,000 at 10% for 3 years **Annual Investor Payment: \$301,586 x2** Cash Flow After Financing: \$68,080

\*difference in development plans

200 Acres in Missouri \$1,500,000 2 Mile Double Lane Drive \$150,000 Commercial Volume Septic \$150,000 Commercial Volume Well \$40,000 Bath House for Patrons \$70,000 Bar Trailer \$75,000 Restaurant \$75,000 Cattle & Infrastructure \$100,000 Cash Flow & Finance \$840,000 **Total Infrastructure Cost: \$3,000,000** 

Net Operating Income: \$486,000 Loan Finance Payment: \$275,000 Investor: \$300,000 at 10% for 4 years **Annual Investor Payment: \$126,188 x3** Cash Flow After Financing: \$84,812

## **200 ACRES ON NIANGUA RIVER**

# **Cash Flowing Investment Option**

Sand Springs Resort \$4,000,000 200 Acres in Missouri \$1,500,000 2 Mile Double Lane Drive \$150,000 Commercial Volume Septic \$150,000 Commercial Volume Well \$40,000 Bath House for Patrons \$70,000 Bar Trailer \$75,000 Restaurant \$75,000 Cattle & Infrastructure \$100,000 Cash Flow & Finance \$340,000 **Total Infrastructure Cost: \$6,500,000**  Net Operating Income: \$969,000 Loan Finance Payment: \$595,835 Investor: \$650,000 at 10% for 4 years **Annual Investor Payment: \$273,408 x3** Cash Flow After Financing: \$99,757

SSR PURCHASE PRICE ORIGINAL PRICE: \$5,500,000 REDUCED PRICE: \$4,750,000 OFFER PRICE: \$4,000,000





### SAND SPRINGS RESORT 2022 FINANCIALS

TOTAL REVENUE: \$1,417,834 TOTAL EXPENSE: \$1,082,382 NET OPERATING INCOME: \$335,453

NET CASH INCOME: ≤\$300,000 TOTAL NET INCOME: \$635,453

	2020	2021	2022	Projections
Rooms	\$730,915.00	\$799,229.00	\$709,359.00	\$792,264.00
Food & Beverage	\$473,889.00	\$554,309.00	\$531,046.00	\$524,964.00
Other Operated Departments	\$86,711.00	\$147,930.00	\$177,429.00	\$138,735.00
Misc Cash Income	?	?	?	\$300,000.00
Total Revenue	\$1,291,515.00	\$1,501,468.00	\$1,417,834.00	\$1,755,963.00
Rooms	\$158,797.00	\$235,833.00	\$227,668.00	\$217,811.00
Food & Beverage	\$335,344.00	\$411,962.00	\$436,953.00	\$401,000.00
Other Operated Departments	\$88,464.00	\$98,612.00	\$111,509.00	\$101,024.00
Total Departmental Expenses	\$582,605.00	\$746,407.00	\$776,130.00	\$719,835.00
Departmental Profit	\$708,910.00	\$755,061.00	\$641,704.00	\$1,036,128.00
Admin & Gen	\$186,939.00	\$217,393.00	\$207,245.00	\$205,905.00
Info & Telecommunications	\$12,397.00	\$16,001.00	\$6,061.00	\$17,454.00
Sales & Marketing				\$35,530.00
Prop. Op & Maintenance				\$101,161.00
Utilities	\$41,851.00	\$53,445.00	\$52,199.00	\$54,142.00
Total Undistributed Expenses	\$241,187.00	\$286,839.00	\$265,505.00	\$414,192.00
Gross Operating Profits	\$467,723.00	\$468,222.00	\$376,199.00	\$621,936.00
Management Fee				\$52,679.00
Income Before Fixed Expense	\$467,723.00	\$468,222.00	\$376,199.00	\$569,257.00
Property Tax	\$839.00	\$804.00	\$805.00	\$816.00
Insurance	\$41,356.00	\$48,051.00	\$39,943.00	\$50,000.00
Reserve for Replacement				\$35,119.00
NOI	\$425,528.00	\$419,367.00	\$335,451.00	\$483,322.00

### NOTES

VERBAL FROM REALTOR: \$300,00 CASH SALES

PROJECTION IS CALCULATED BASED OFF INDUSTRY STANDARDS WITHOUT REFLECTING INCREASED OCCUPANCY

### **IMPROVEMENTS**

ONLINE BOOKING MENU REVAMP STREAMLINE RESTAURANT UPDATE PRICING ROOM UPDATES NEW MATTRESSES EVALUATE PROPERTY NEW REVENUE STREAMS RETAIL LEASE GAS STATION LAND LEASE

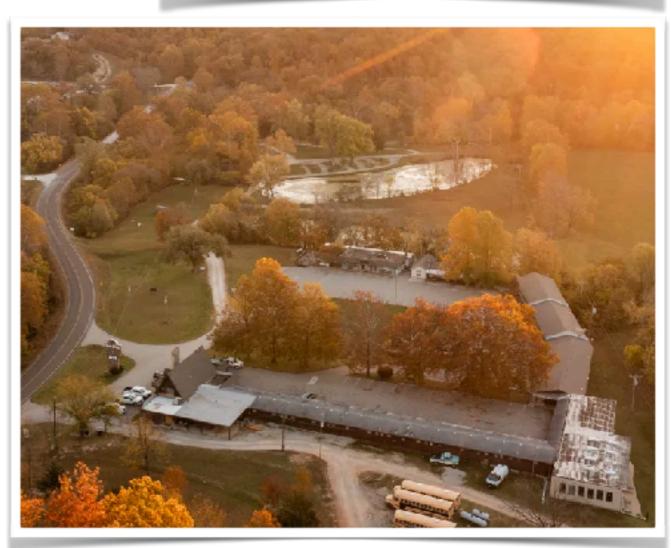




# SAND SPRINGS RESORT

### **52 UNITS** 30 CAMPSITES









# THE GRAVEL BAR & GRILL



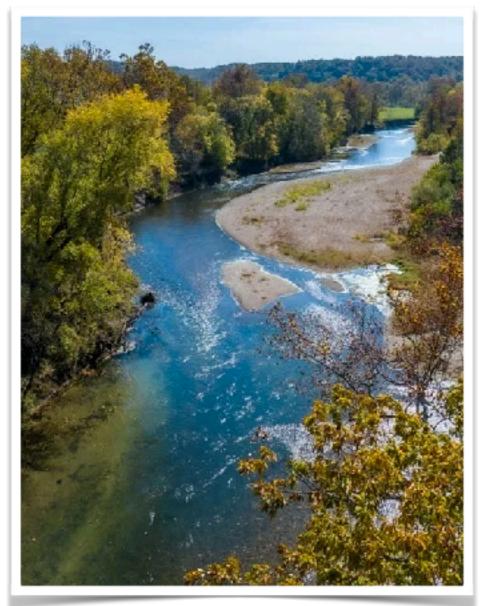




# Float the Niangua River

SUMMARY

Strategically located along the Niangua River's float routes, KORB's Agri-Tourism Resort serves as a convenient take-out spot for floaters. Guests can park their watercraft on KORB's gravel bar and enjoy a delicious meal at the restaurant, a drink at the bar, or opt for a picnic basket-style meal using our user-friendly app. Float operators offer take-out services at the resort, and KORB provides a complimentary shuttle to Bennett Springs Access for restaurant patrons. Our resort encourages guests to unwind and enjoy the tranquil surroundings with gardens, yard games, and scenic spots along the riverbank, inviting guests to relax after their float journey.





KORB to North Riverfront: **3 miles** Bennett Springs Access to KORB: **5 miles** Turkey Ridge to KORB: **9 miles** \*Approximate mileage

Moon Valley to KORB: **12 miles** Windyville to KORB: **19 miles** Williams Ford to KORB: **22 miles** 

Area float businesses near Bennett Springs:

- **Bennett Spring State Park Store and Concession**: Situated within Bennett Spring State Park, this concession offers float trips along the Niangua River, providing guests with convenient access to the river's scenic beauty.
- **Riverfront Camping & Canoe**: Located across the road from Bennett Springs Access, Riverfront Camping offers canoe and kayak rentals, along with guided float trips, allowing guests to explore the picturesque Niangua River.
- Sand Springs Resort: Positioned across the river from Bennett Springs State Park and across the road from Bennett Springs Access, this resort serves as the heart and crossroads of the river district. Their gravel bar provides a unique experience for put-in floaters, with the iconic bridge as a scenic backdrop.
- **Niangua River Oasis**: Just 5 miles from Bennett Springs Access, Niangua River Oasis is the region's top river outfitter, offering canoe, kayak, and tube rentals for unforgettable float trips along the Niangua River. Conveniently located opposite KORB's resort, guests can seamlessly integrate outdoor adventures with their stay.



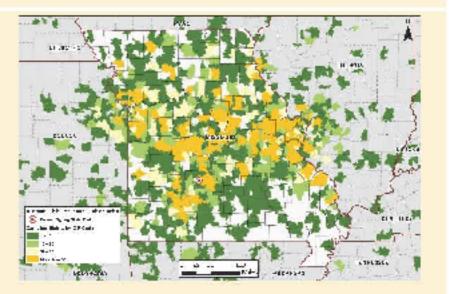
# **Bennett Spring State Park**

LOCATION: Dallas and Laclede connies NUMBER OF ACRES: 5,338.55 NUMBER OF FULL-TIME STAFF: 11 NUMBER OF PART-TIME STAFF: 8 VOLUNTEER HOURS:\* 9,756 STEWARDSHIP HOURS: 1,936.90 2022 ATTENDANCE:\* 1,324,725

SMALL MAINTENANCE & REPAIR BUDGET: \$79.000.00 CAPITAL IMPROVEMENTS PROJECTS IN PROGRESS:\* 3

NUMBER OF CAMPING NIGHTS SOLD:\* 27,944 NUMBER OF LODGING NIGHTS SOLD:\* 10,208 NUMBER OF CAMPSITES: 191 NUMBER OF LODGING UNITS:<sup>1</sup>65 NUMBER OF OVERNIGHT GUESTS:\* † 78,350 CAMPING NIGHTS SOLD BY ZIP CODE: >>>>>> MILES OF TRAIL: 13.8 NUMBER OF STRUCTURES: 60 MILES OF ROADWAYS: 6.94 NUMBER OF PROGRAMS PRESENTED:\* 237 STATE SALES TAX PAID:\* \*\* \$186.620.16 LOCAL SALES TAX PAID:\* \*\* \$52,474.50 TOTAL SALES TAX: \$239,094.66

CAPITAL IMPROVEMENTS PROJECTS COMPLETED:" 1 ANNUAL BUDGET: \$782.646.00



SPECIAL EVENTS

MISSOURI STATE PARK EVENTS: 39 SIGNATURE EVENT: Bennett Traditions

# **Bennett Springs Area Attractions**

### **5.2 MILES TO KORB**



### **15 MILES TO LEBANON**

Near Bennett Spring in Missouri, there are several area attractions within a 30-mile radius:

- Bennett Spring State Park Visitor Center: Located within Bennett Spring State Park, this visitor center offers exhibits and information about the park's natural and cultural history.
- **Bennett Spring Hatchery:** Situated within Bennett Spring State Park, visitors can tour the hatchery and learn about trout conservation efforts in the area.
- Bennett Spring State Park Nature Center: Explore exhibits on local flora and fauna, wildlife habitats, and conservation efforts within the state park.
- Lebanon-Laclede County Route 66 Museum: Located in Lebanon, Missouri, this museum showcases the history and culture of the iconic Route 66.
- **Cowboy Church of the Ozarks:** Enjoy a unique worship experience at this cowboy-themed church located in Phillipsburg, Missouri.
- **Boswell City Park:** This park in Lebanon, Missouri, features walking trails, picnic areas, playgrounds, and sports fields, providing opportunities for outdoor recreation.
- **Bridal Cave:** Explore this spectacular cave system located in Camdenton, Missouri, known for its stunning formations and underground lake.
- Ha Ha Tonka State Park: Discover the natural beauty and historic ruins of Ha Ha Tonka State Park, known for its castle-like ruins and scenic overlooks.
- **Cowan Civic Center** Community center hosting events, performances, and recreational activities in Lebanon, Missouri.
- **Starlite Lanes** Bowling alley offering lanes for bowling, leagues, and parties, located in Lebanon, Missouri.

These attractions offer a variety of experiences for visitors to enjoy near Bennett Spring in Missouri.

# Lebanon, Missouri

**BUSINESS & SERVICE** 

- El Charro Mexican Restaurant Authentic Mexican cuisine with a variety of dishes.
- Dowd's Catfish House Known for its Southern-style catfish dishes.
- Madison Avenue Bistro Casual dining offering American fare and comfort food classics.
- Ruby Tuesday Chain eatery offering classic American dishes and a salad bar.
- Hardee's Fast-food chain known for its burgers, fries, and breakfast items.

### **Tourist Information Centers:**

- Lebanon-Laclede Library
- Lebanon Area Chamber

### **Other Restaurants:**

- Sonic Drive-In
- Arby's
- China Buffet
- Casey's General Store (pizza+)

### **Gas Stations:**

- Casey's General Store
- Kum & Go
- Phillips 66
- Break Time
- MFA Oil & Propane
- Shell
- Conoco

### **Grocery Stores:**

- Walmart Supercenter
- Hy-Vee
- Aldi
- Save-A-Lot
- Price Cutter
- Murphy's USA (Walmart)

### **Retail Stores:**

- Walmart Supercenter
- Dollar General
- Orscheln Farm & Home
- Big Lots
- Goodwill
- Dollar Tree
- O'Reilly Auto Parts
- Tractor Supply Co.

### Health and Wellness:

- Mercy Clinic Lebanon
- Lebanon Family YMCA

### Transportation:

- Greyhound Bus Station
- Lebanon Regional Airport

### Banking & ATM Services:

- U.S. Bank
- Regions Bank

